

Glass's and the Market

Jayson Whittington
Chief Car Editor

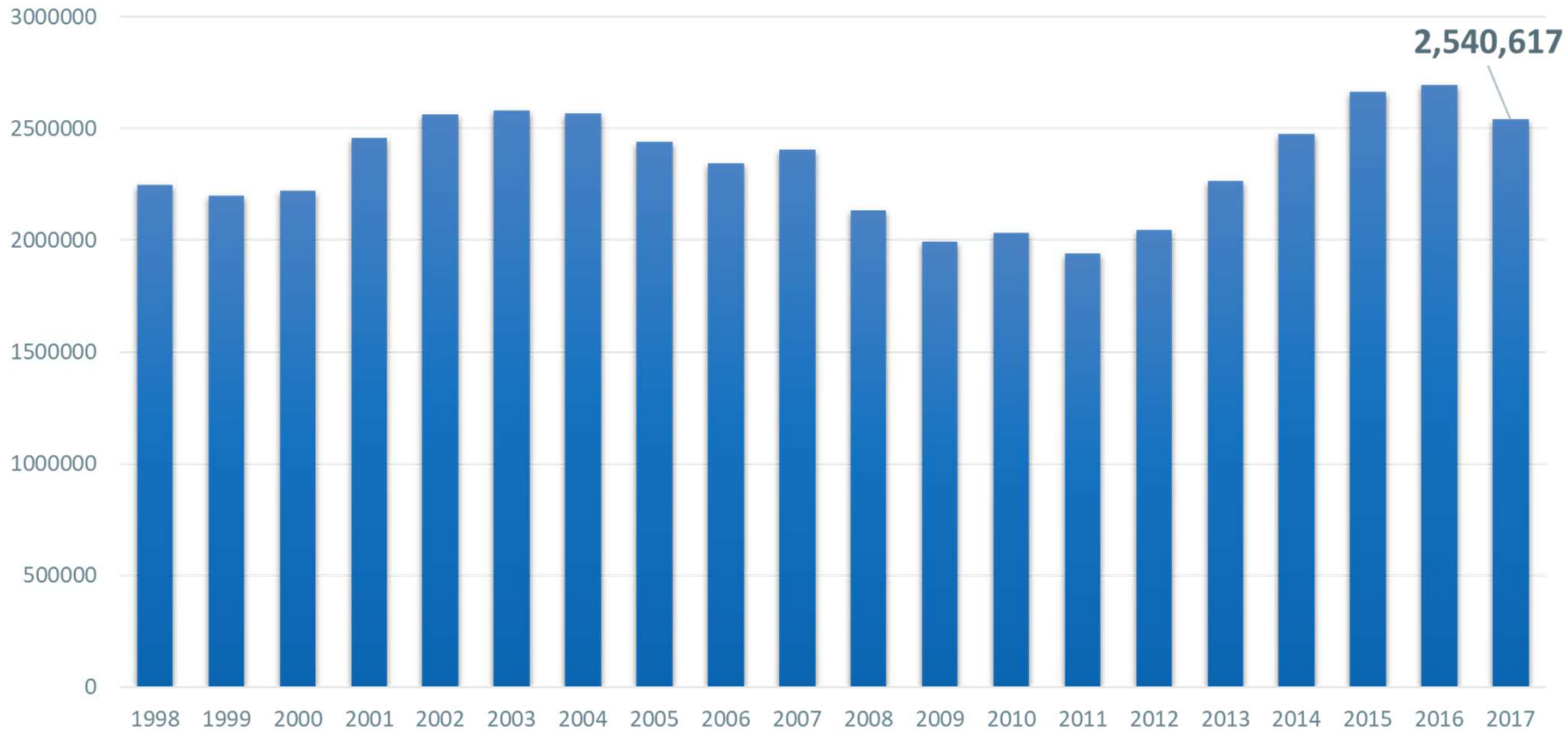
June 6th 2018

Glass's.....
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New Car Market

New car market

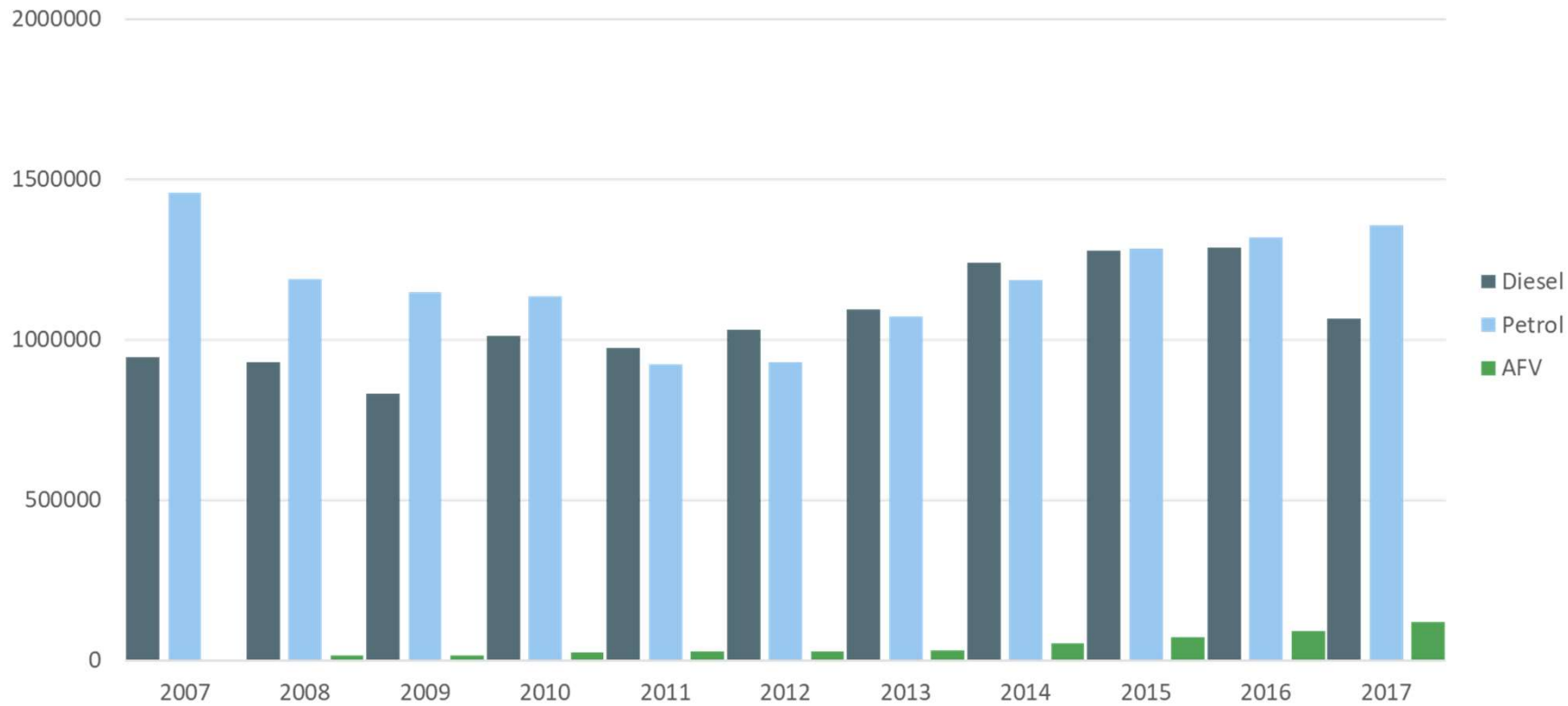
Yearly New Car Registrations



Data Courtesy of SMMT

New car market

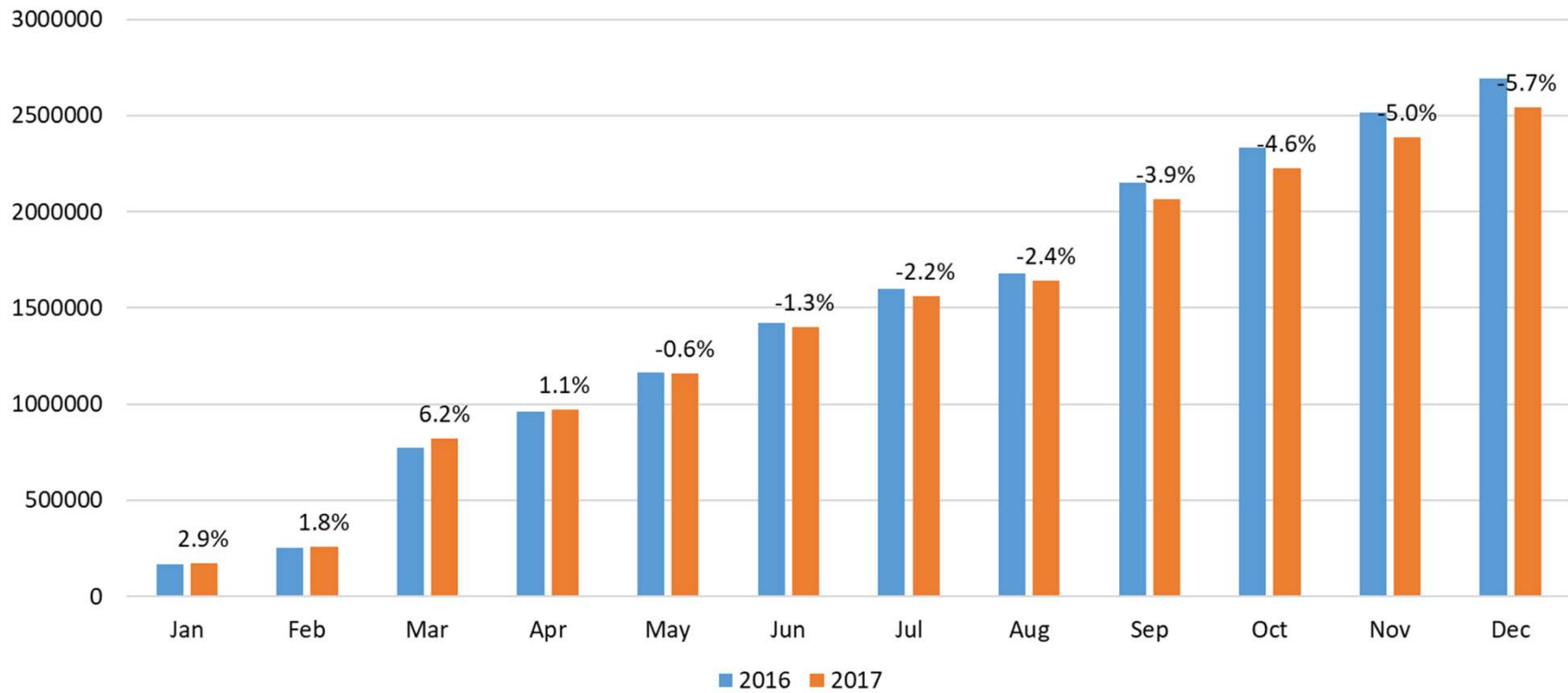
Yearly New Car Registrations by Fuel Type



Data Courtesy of SMMT

New car market

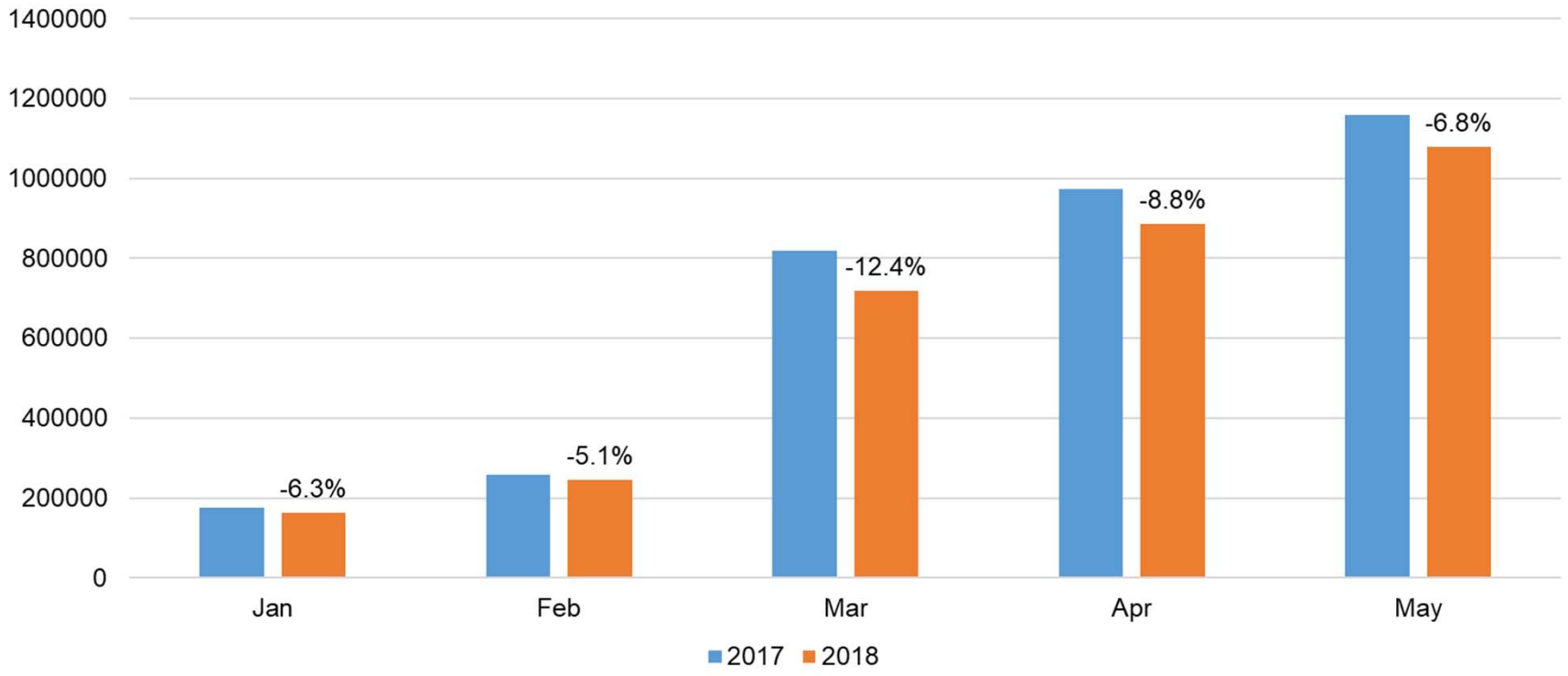
Total New Car Registrations YTD



Data Courtesy of SMMT

New car market

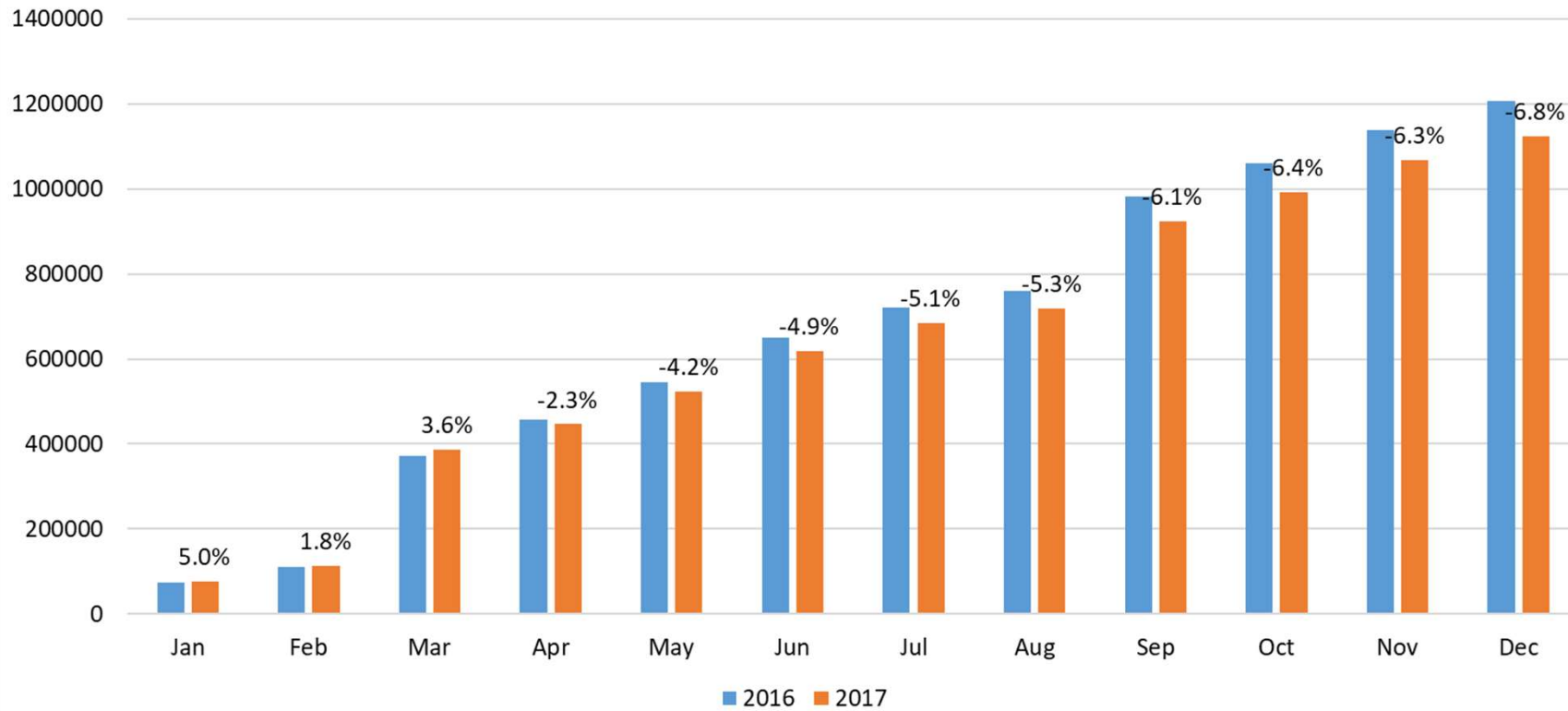
Total New Car Registrations YTD



Data Courtesy of SMMT

New car market

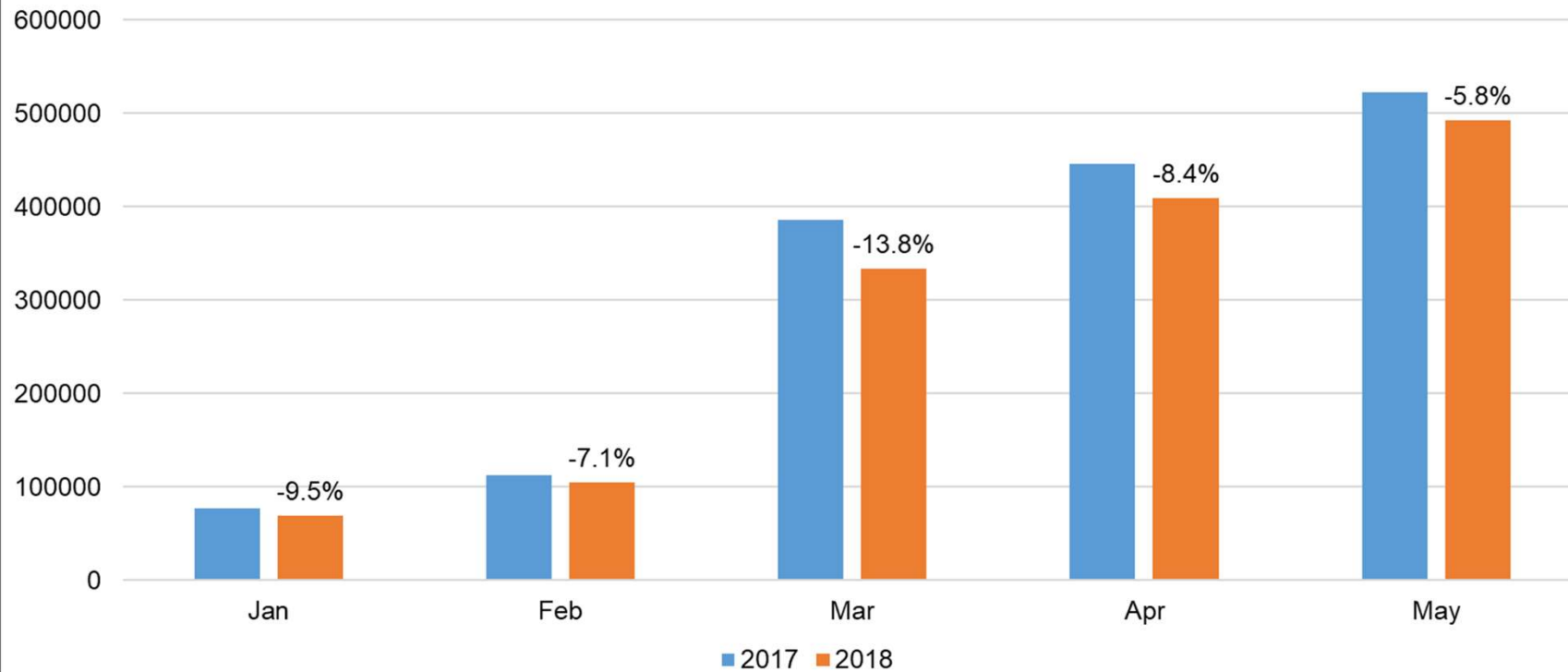
Private New Car Registrations YTD



Data Courtesy of SMMT

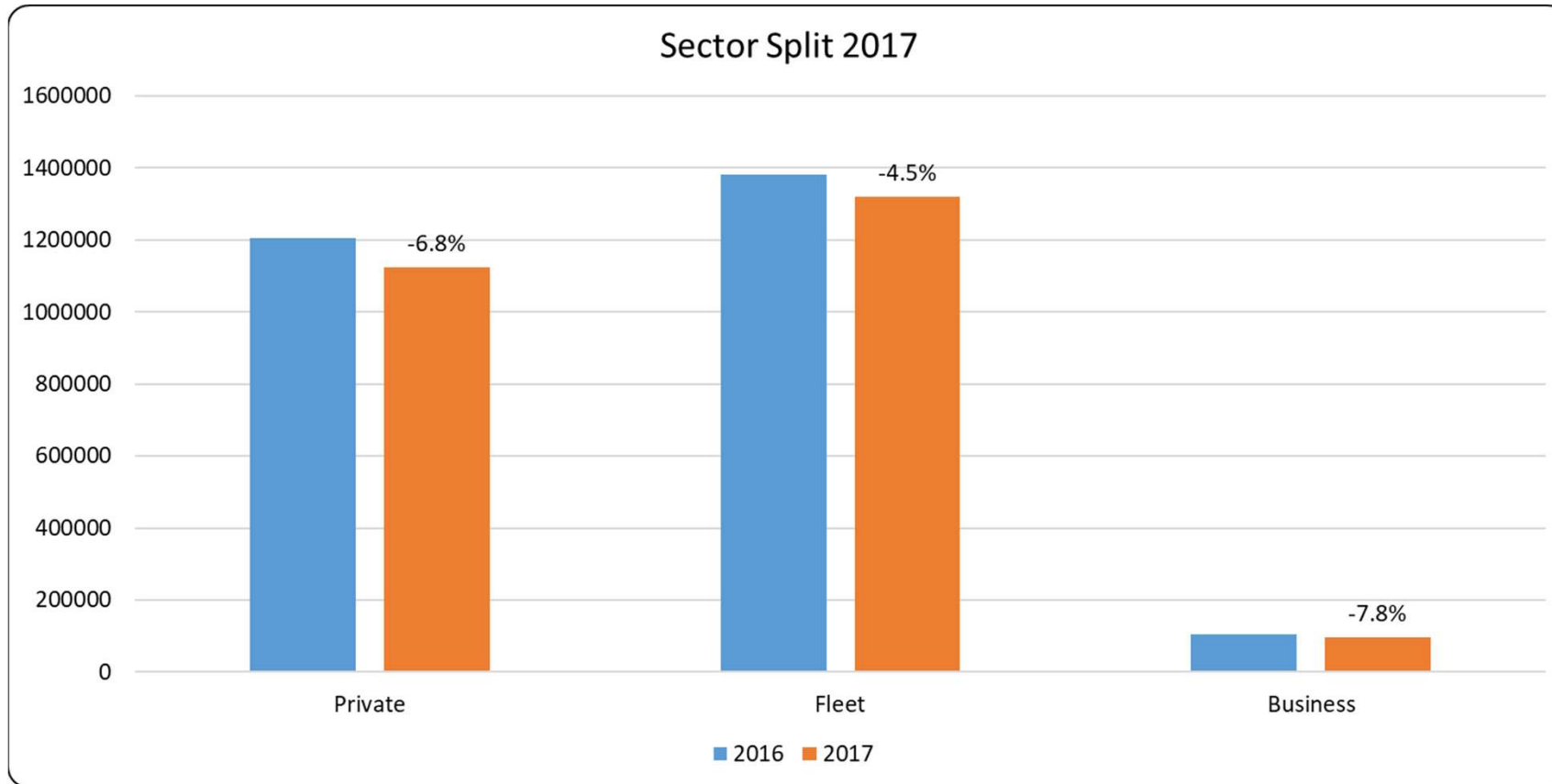
New car market

Private New Car Registrations YTD



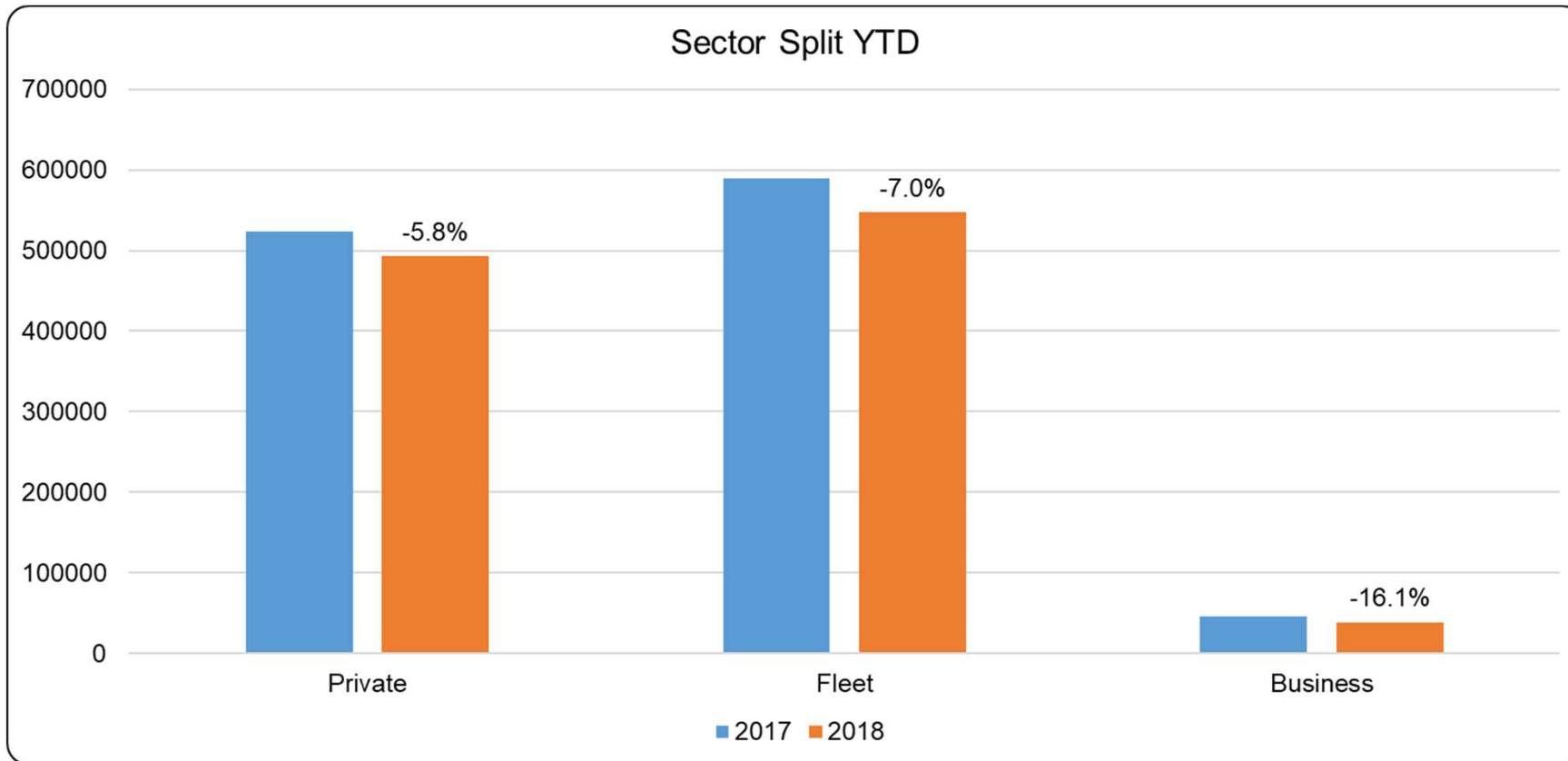
Data Courtesy of SMMT

New car market



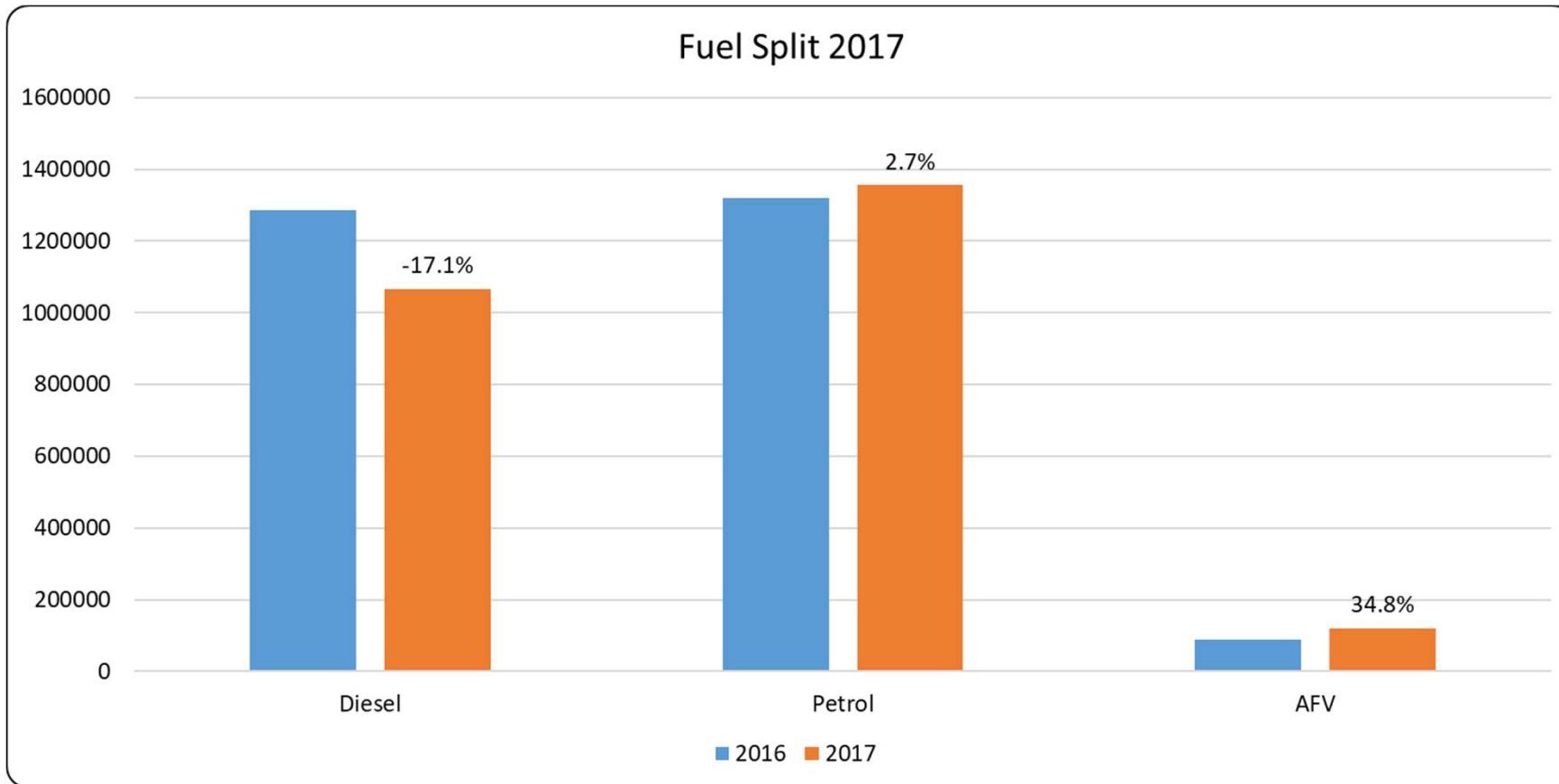
Data Courtesy of SMMT

New car market



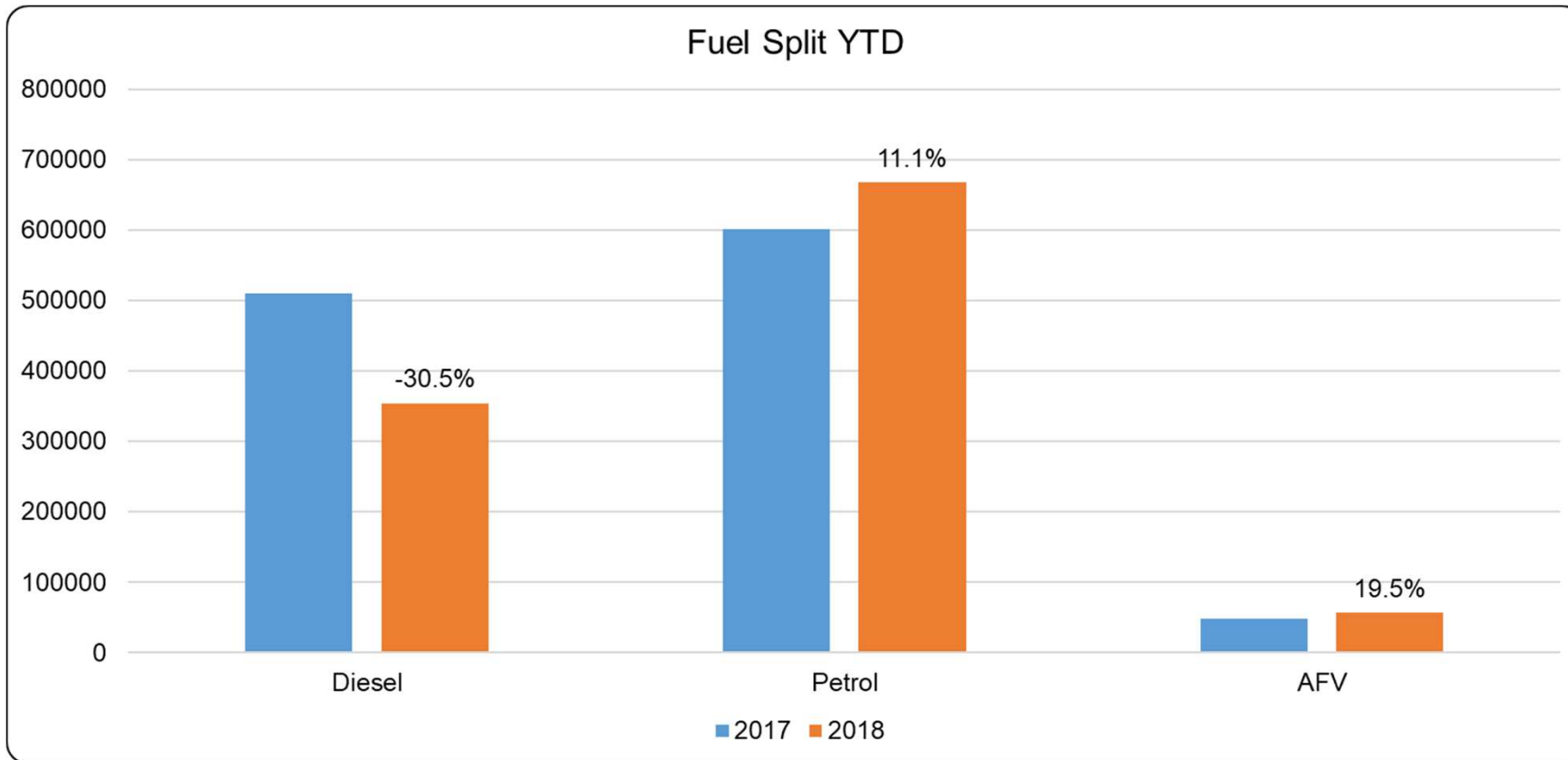
Data Courtesy of SMMT

New car market



Data Courtesy of SMMT

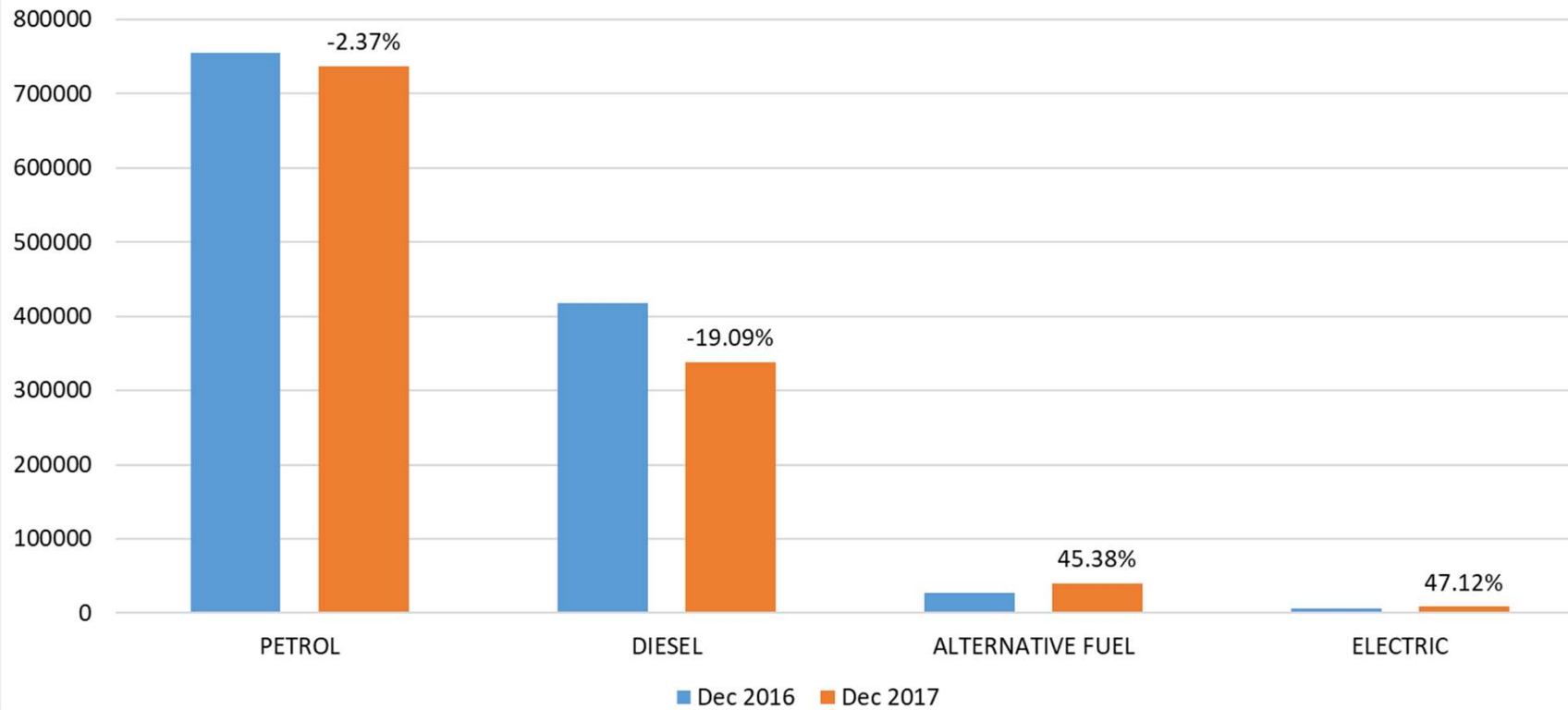
New car market



Data Courtesy of SMMT

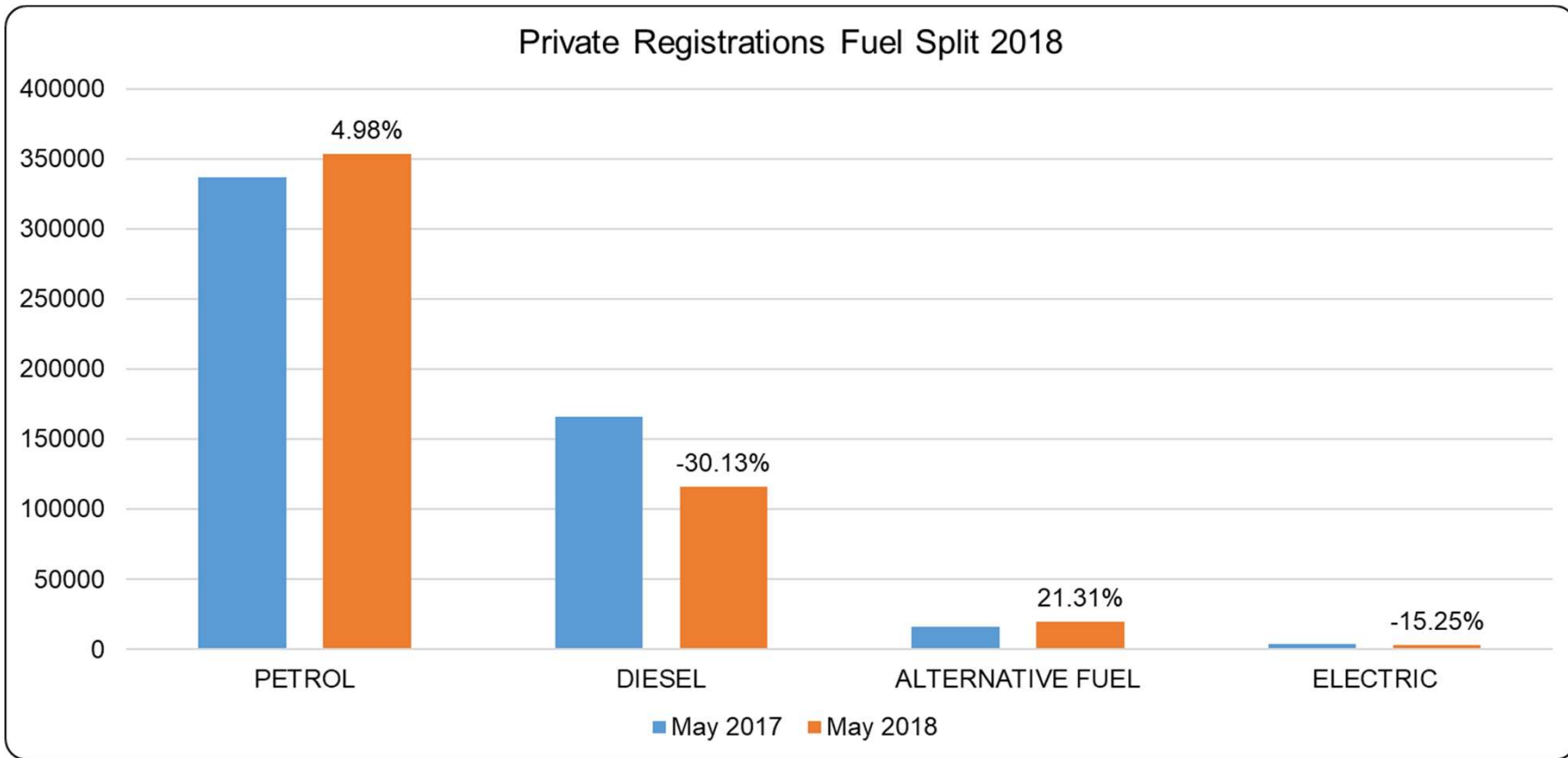
New car market

Private Registrations Fuel Split 2017



Data Courtesy of SMMT

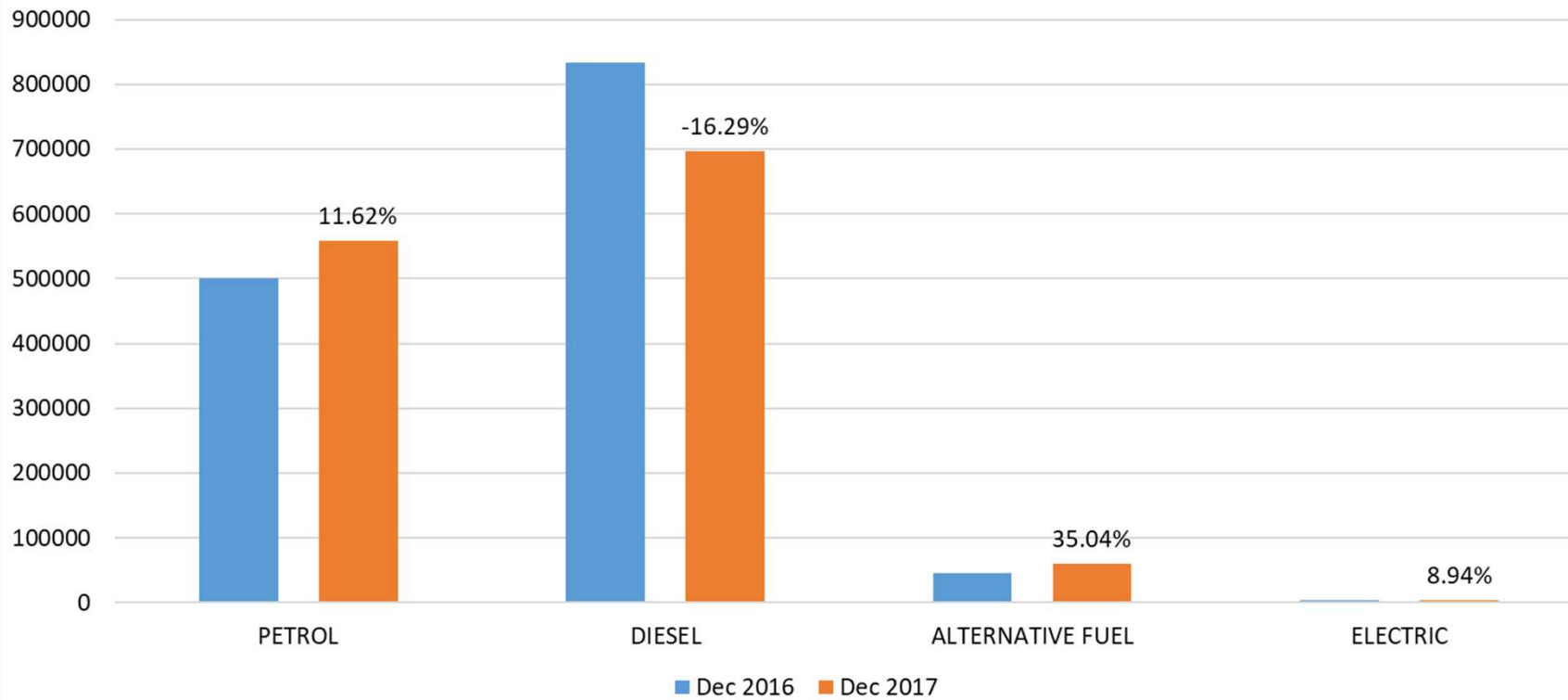
New car market



Data Courtesy of SMMT

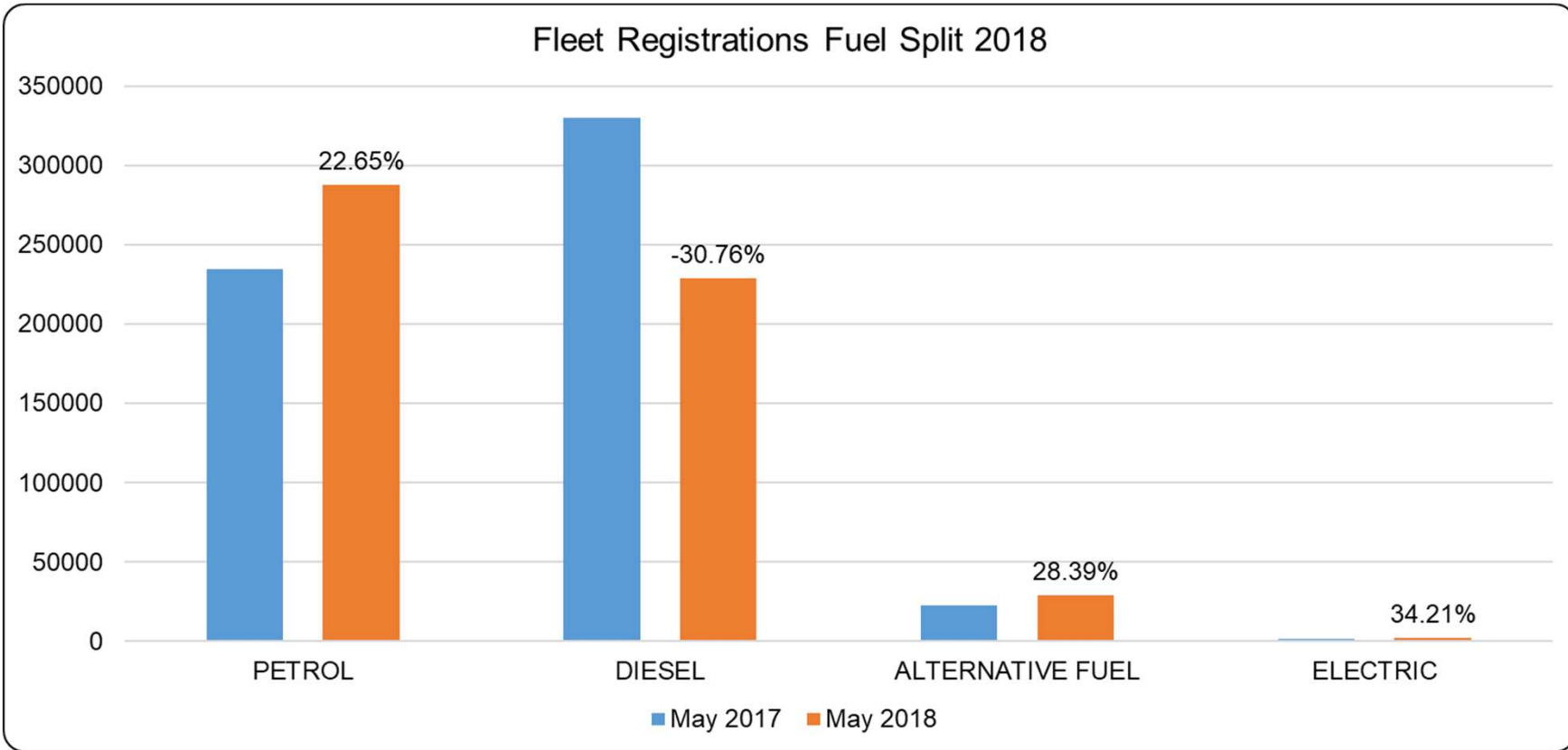
New car market

Fleet Registrations Fuel Split 2017



Data Courtesy of SMMT

New car market



Data Courtesy of SMMT

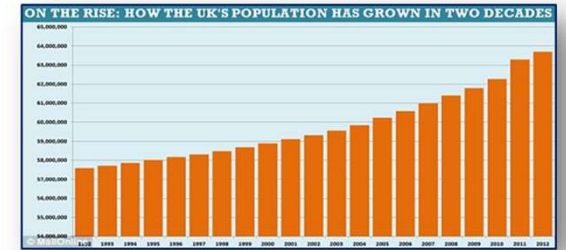
New car market outlook

2015 2.633m +6.3% +157k

2016 2.693m +2.3% +59k

2017 2.540m -5.7% -152k

2018 2.464m -3%
↓ 219K

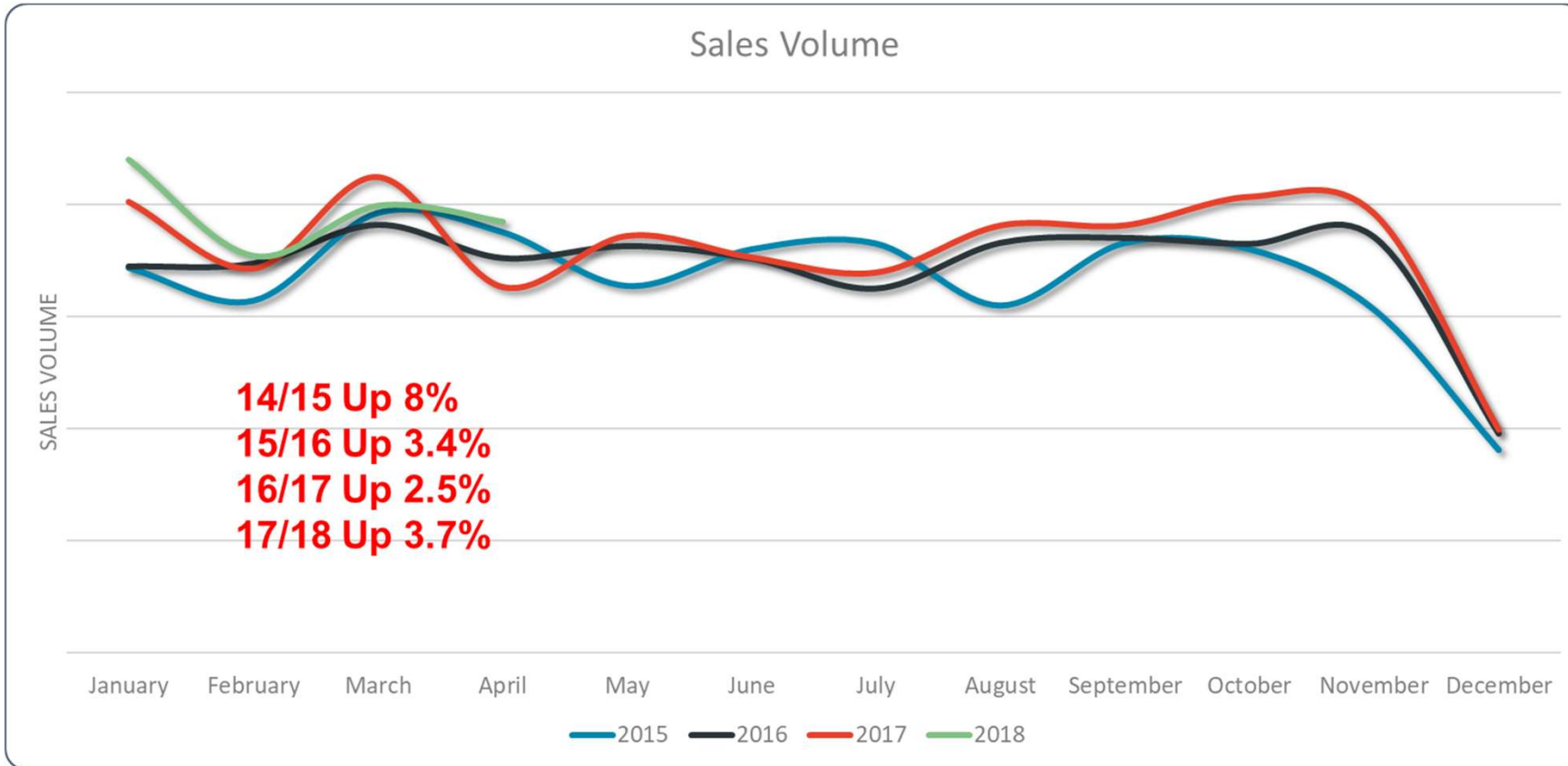


BRIT **EXIT**



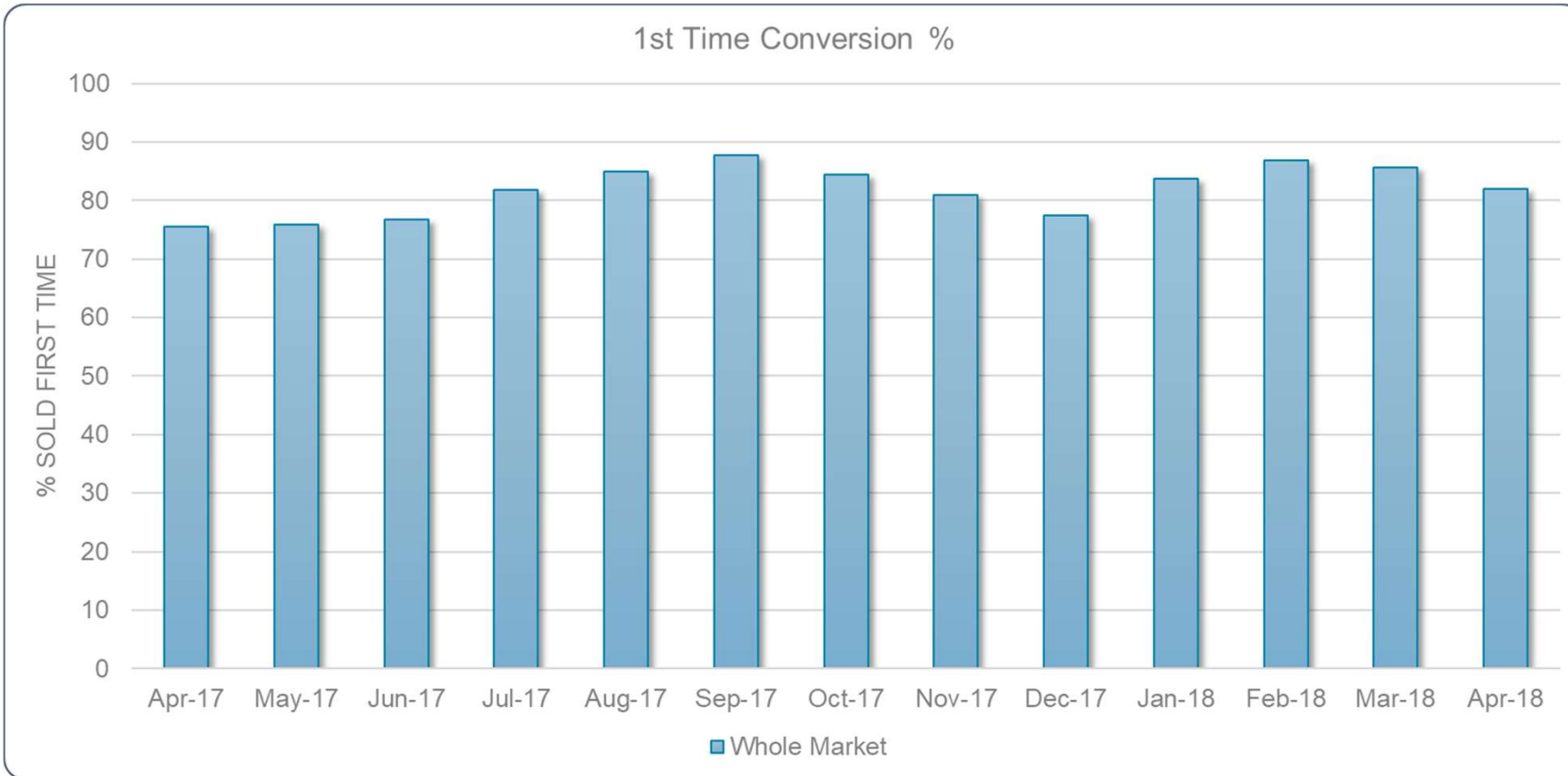
Used Market Overview

Wholesale market



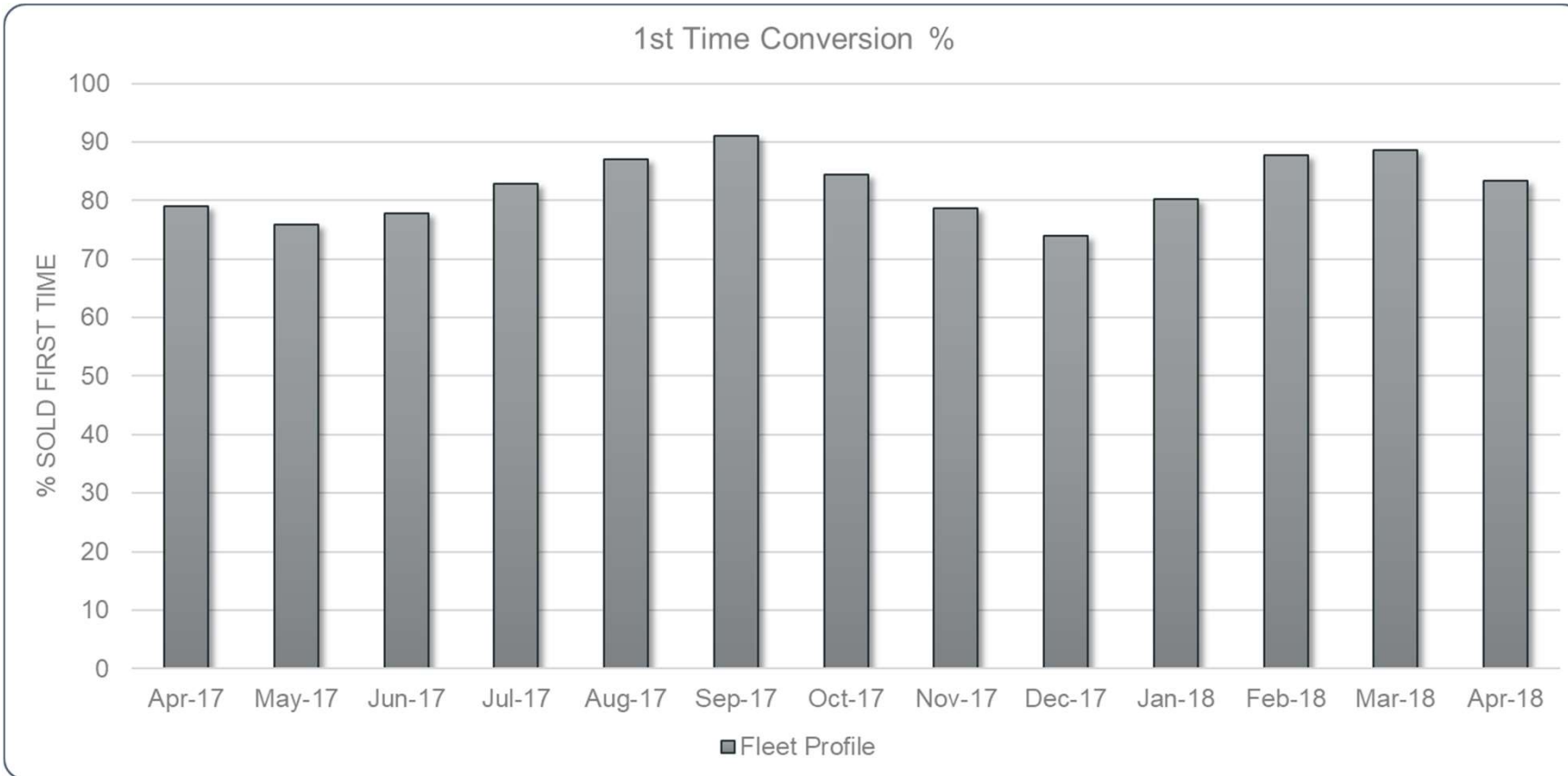
Data Courtesy of Glass's

Wholesale market



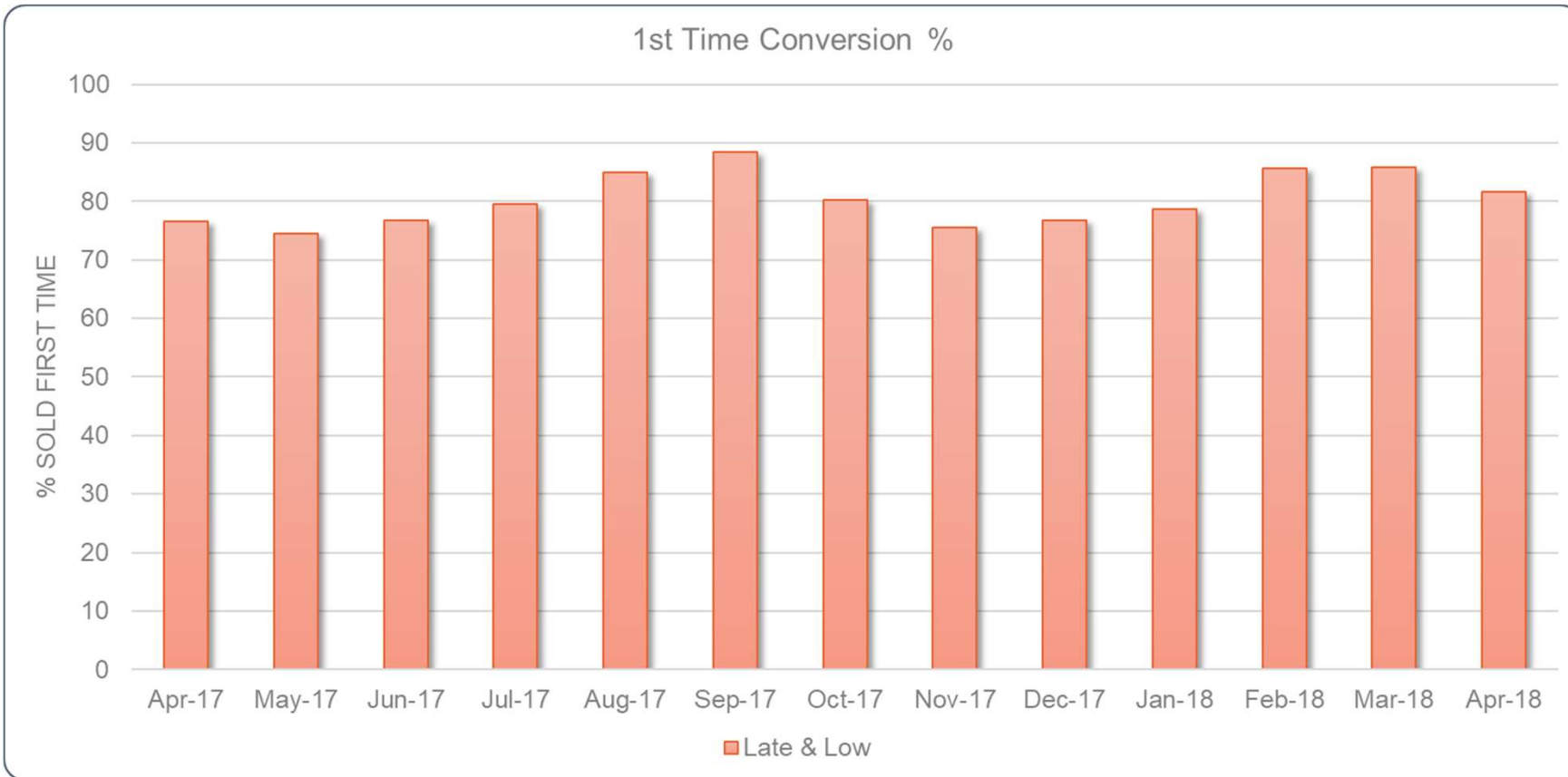
Data Courtesy of Glass's

Wholesale market



Data Courtesy of Glass's

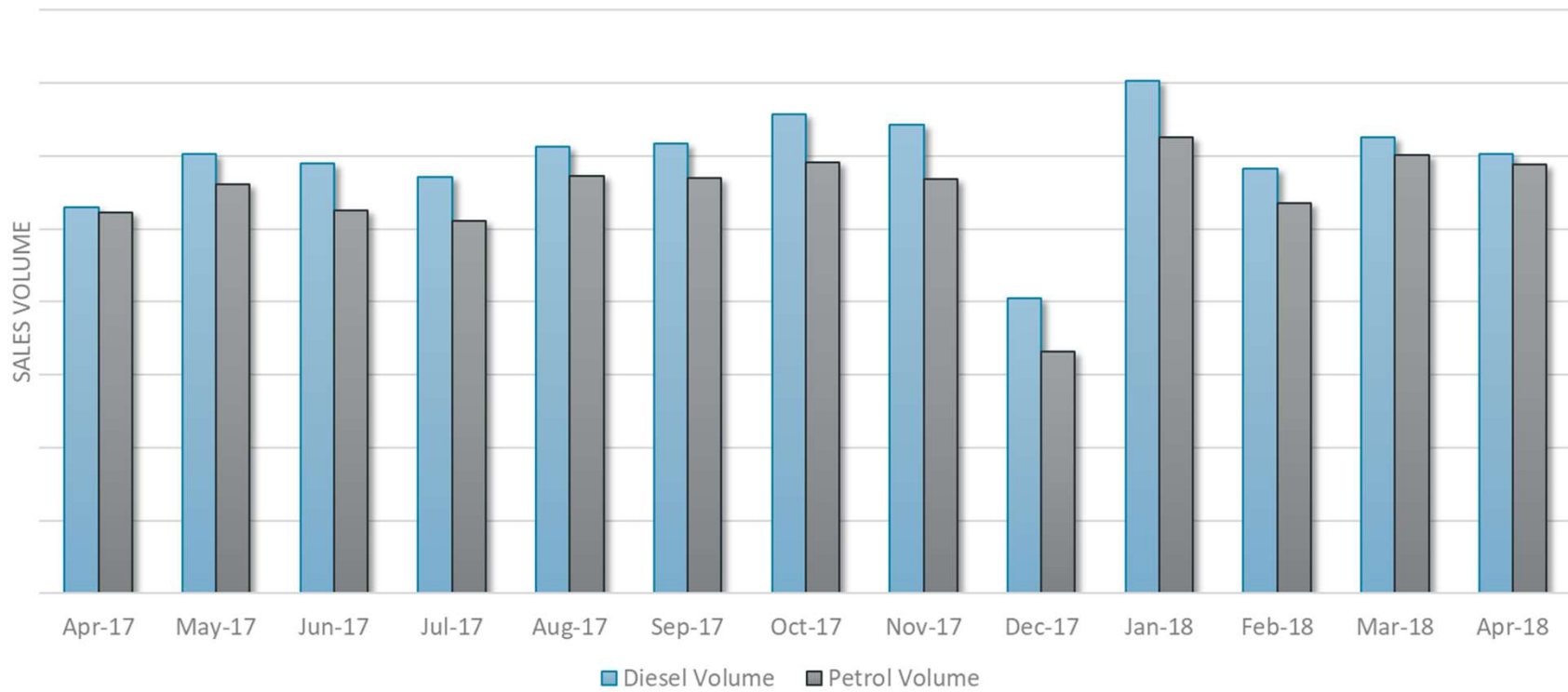
Wholesale market



Data Courtesy of Glass's

Wholesale market

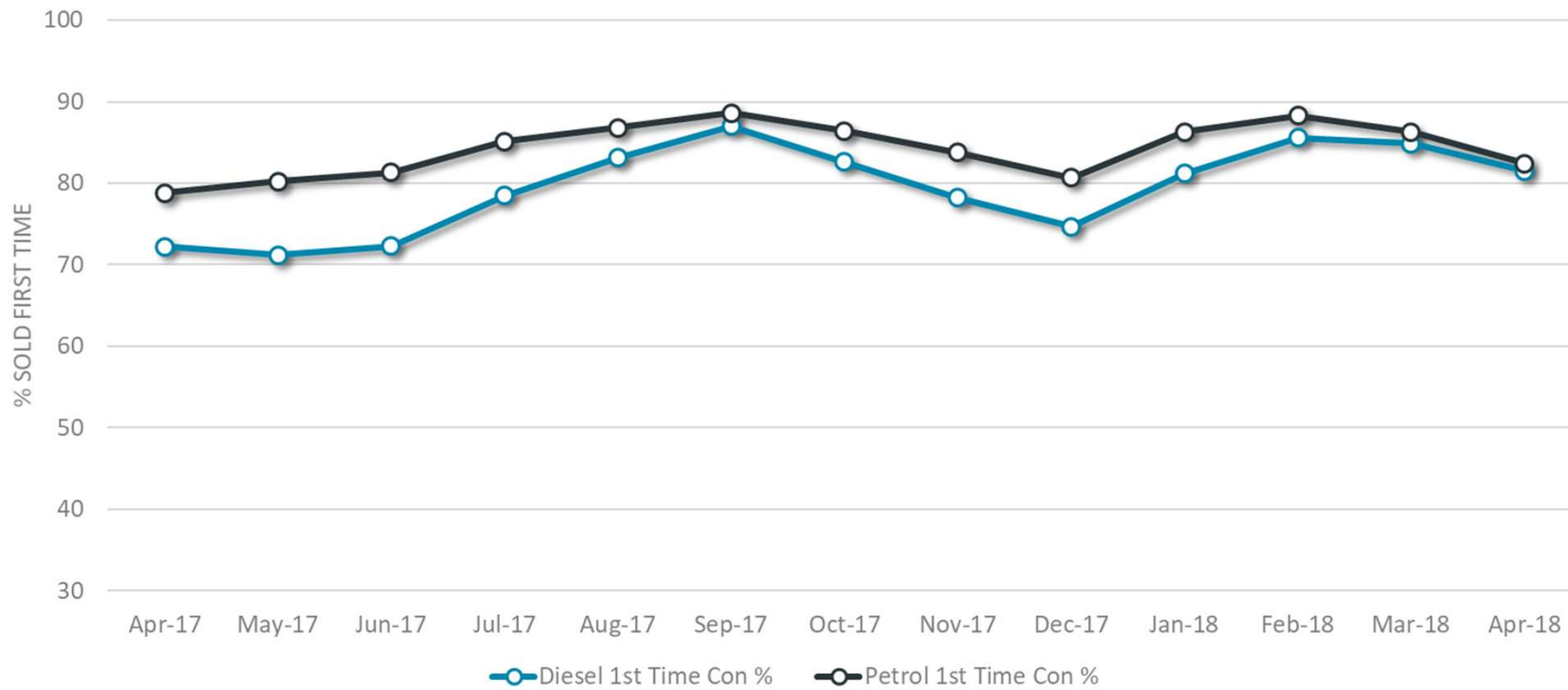
Trade Sales Volume Fuel Split



Data Courtesy of Glass's

Wholesale market

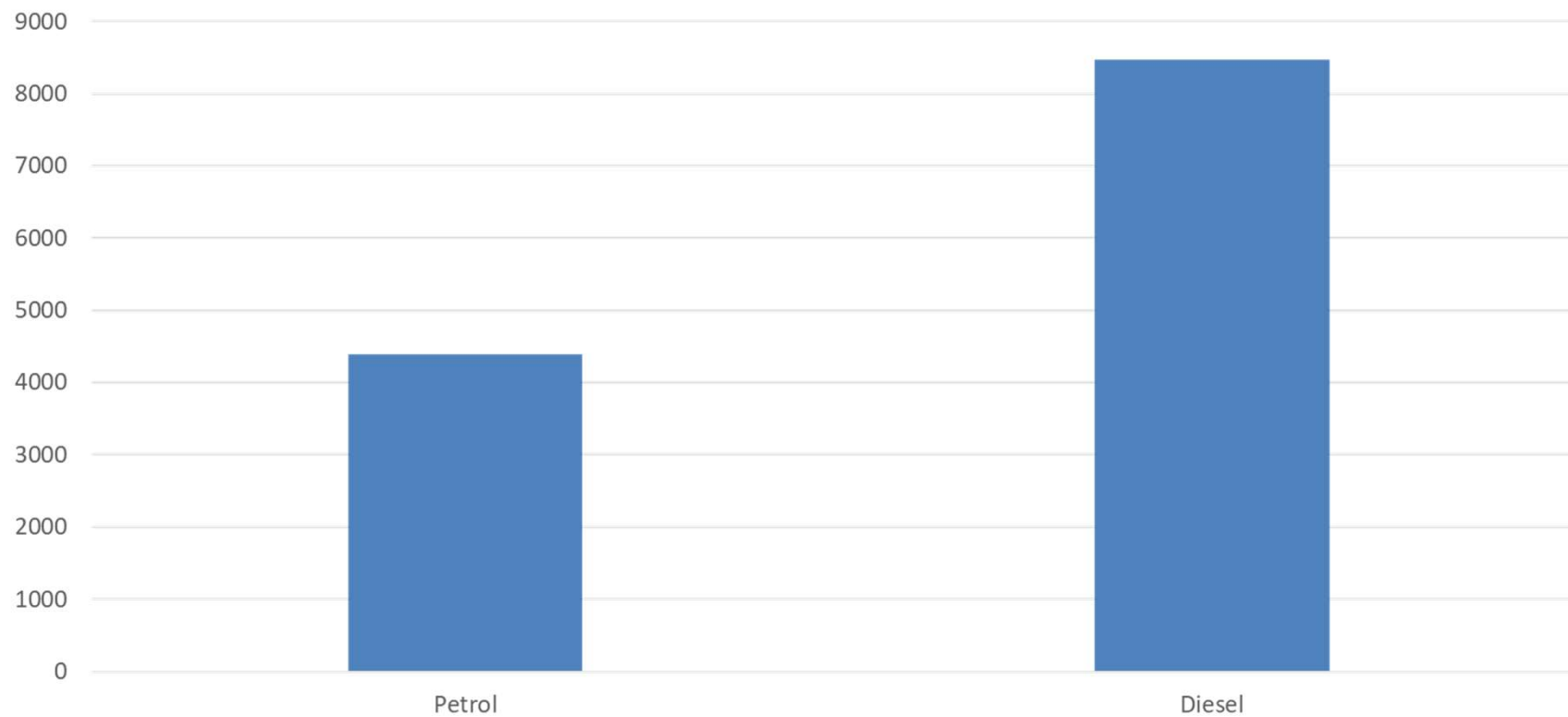
1st Time Conversion % Fuel Split



Data Courtesy of Glass's

Wholesale market

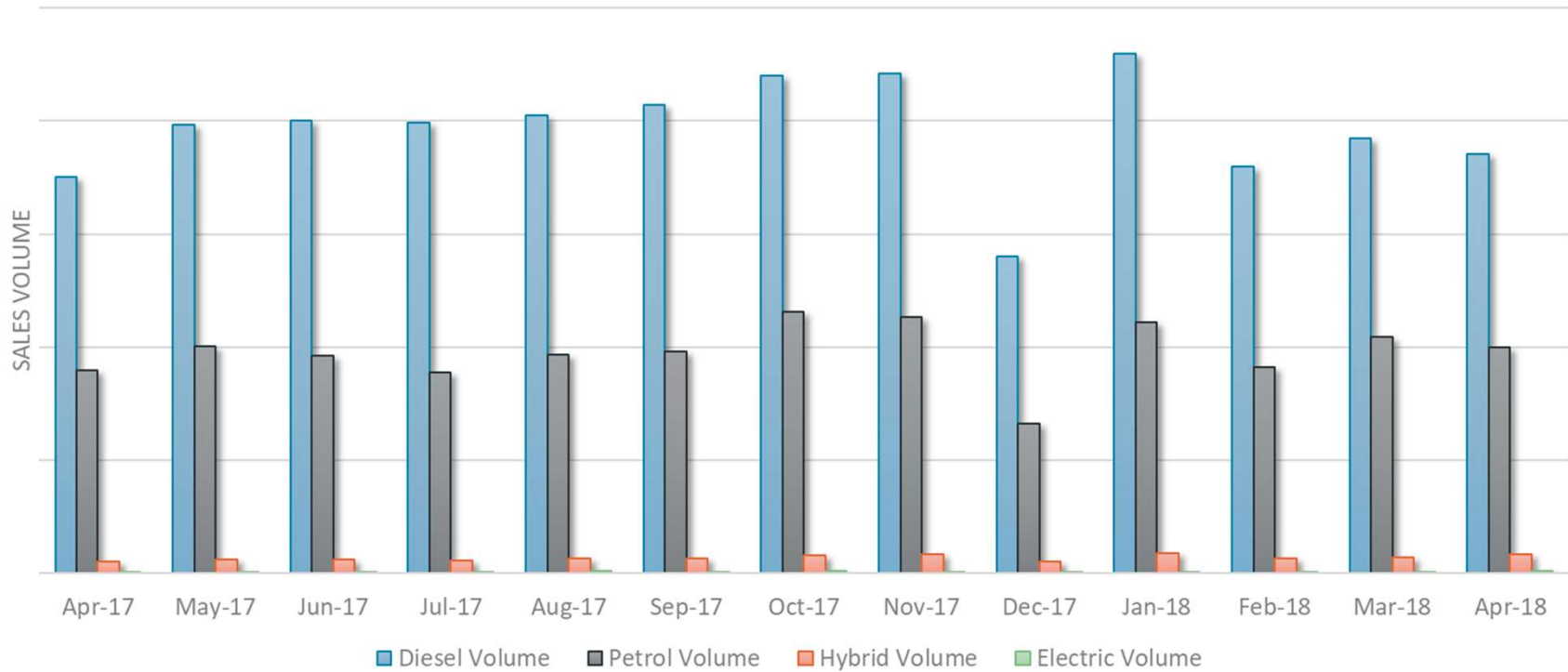
Average sale value – April 2018 (Whole Market)



Data Courtesy of Glass's

Wholesale market

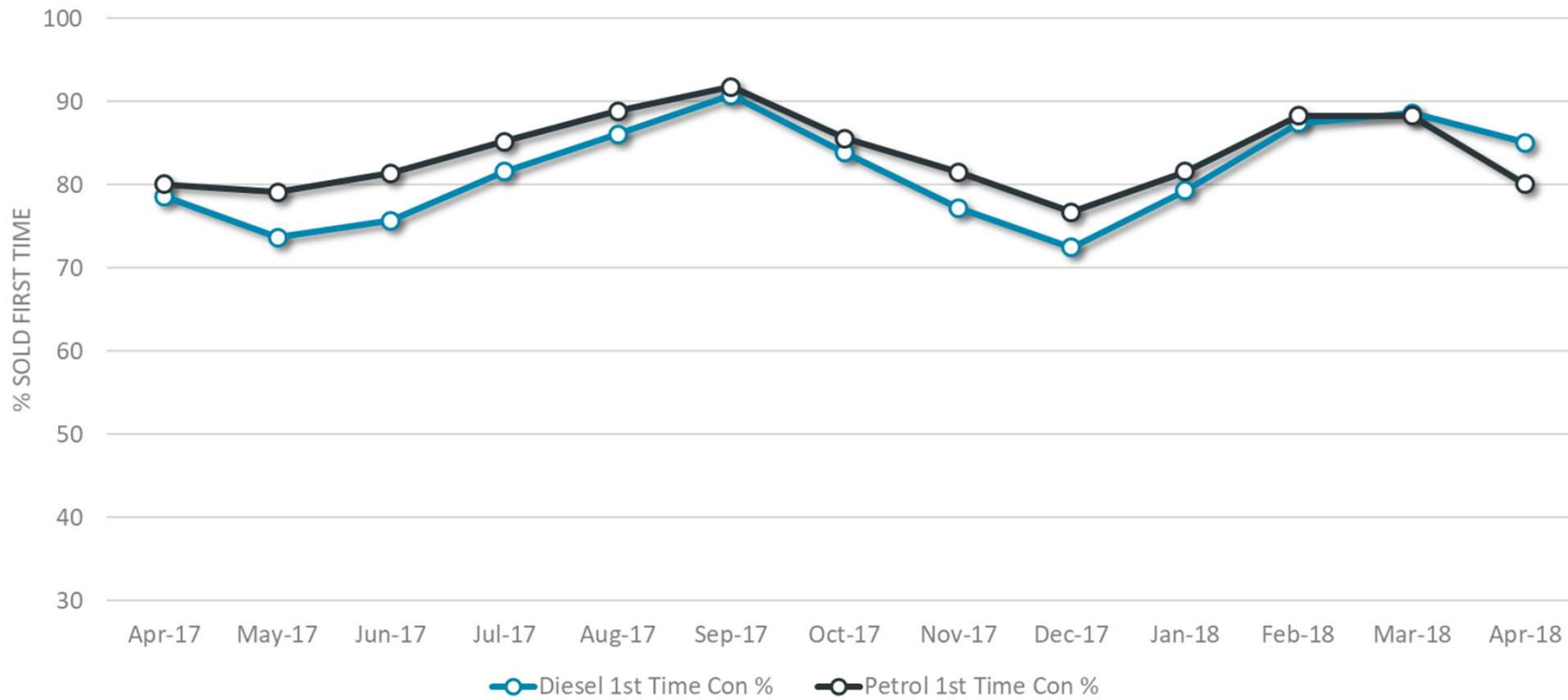
Trade Sales Volume Fuel Split (Fleet Profile)



Data Courtesy of Glass's

Wholesale market

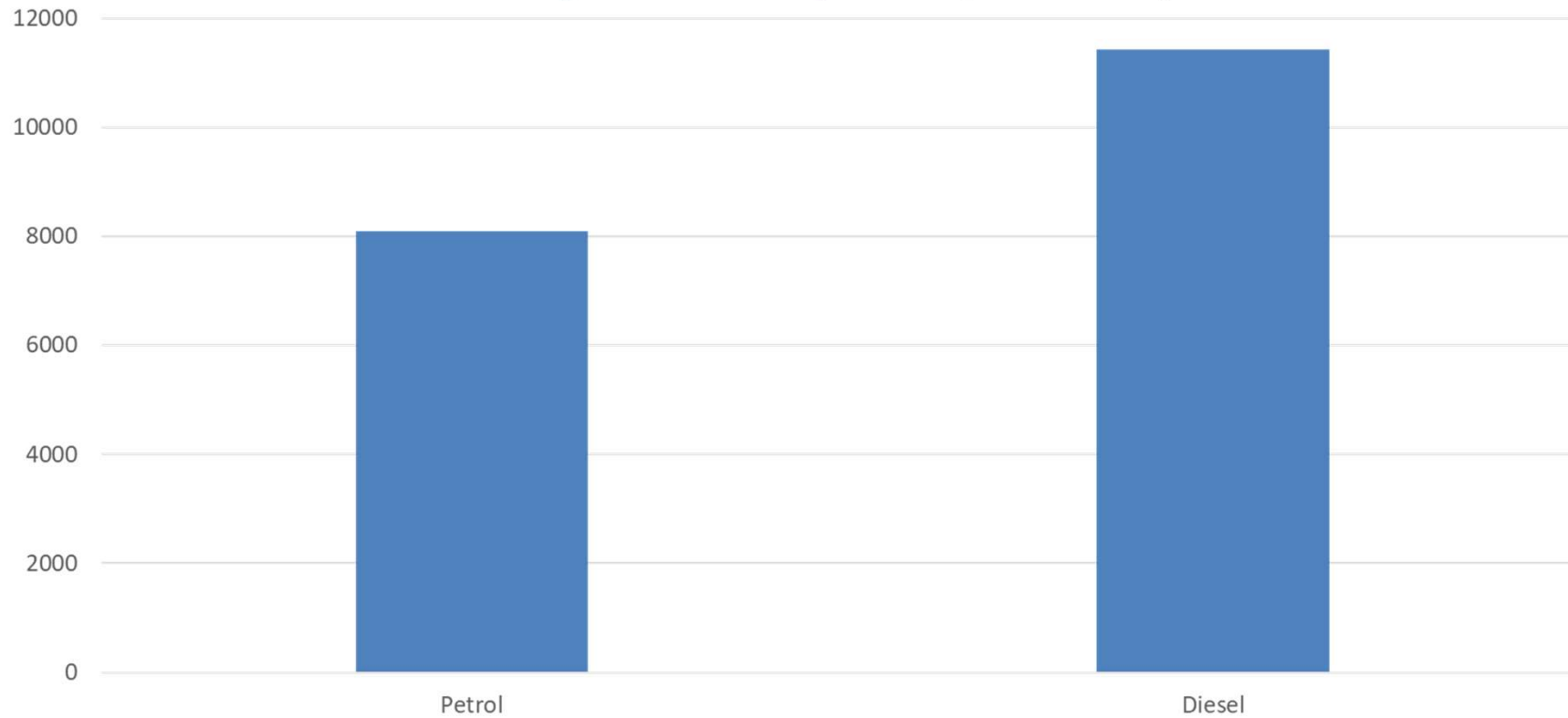
1st Time Conversion % Fuel Split (Fleet Profile)



Data Courtesy of Glass's

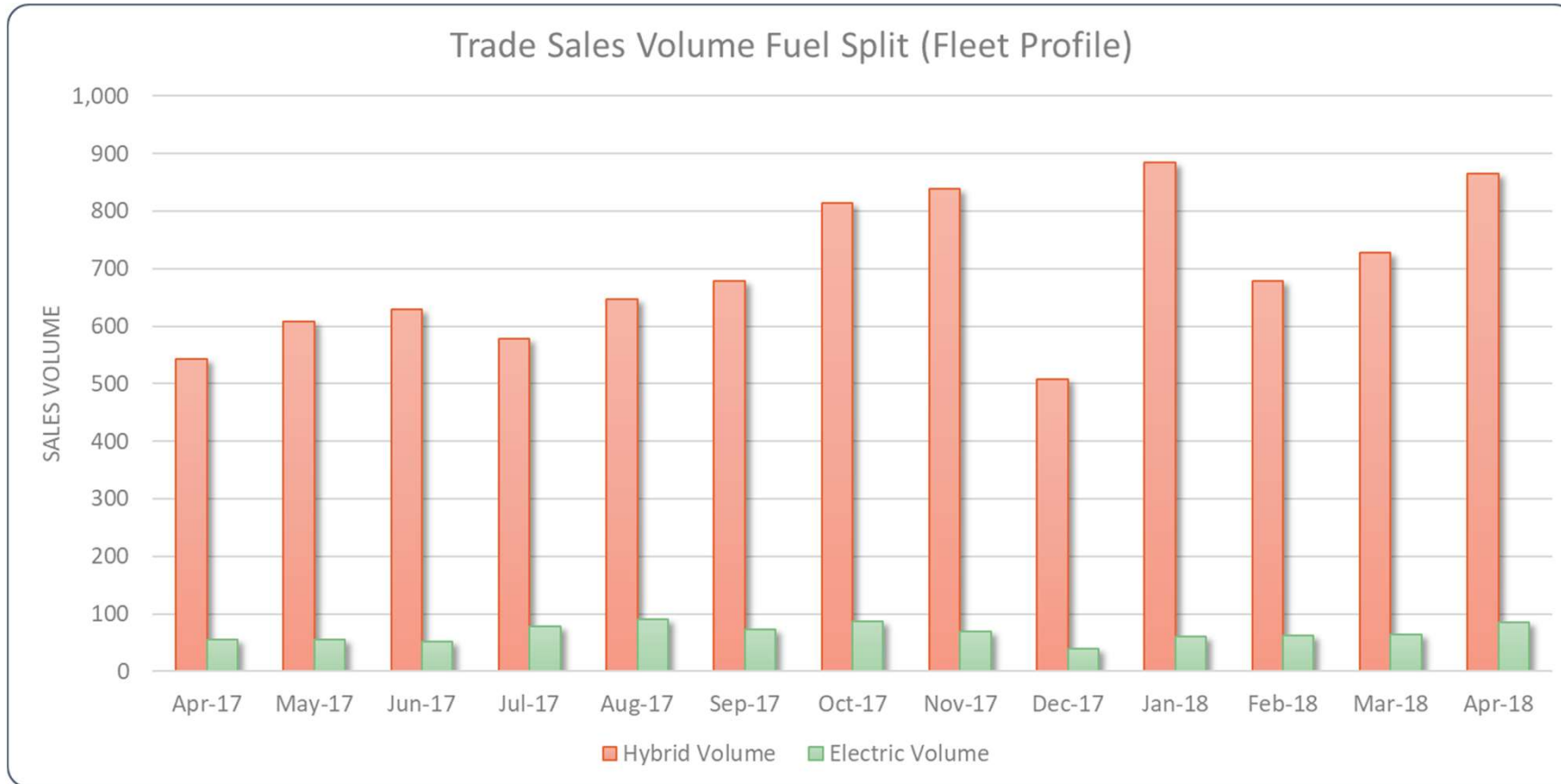
Wholesale market

Average sale value – April 2018 (Fleet Profile)



Data Courtesy of Glass's

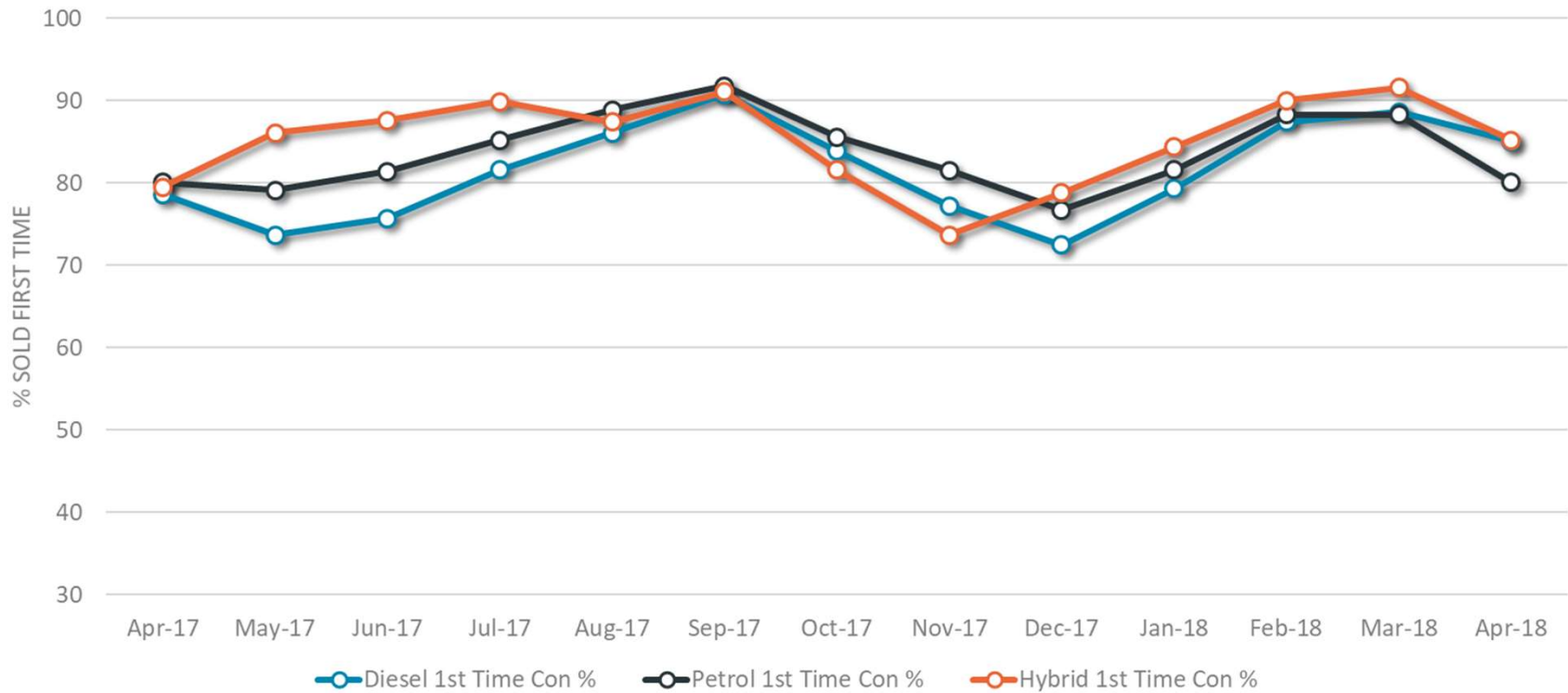
Wholesale market



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Wholesale market

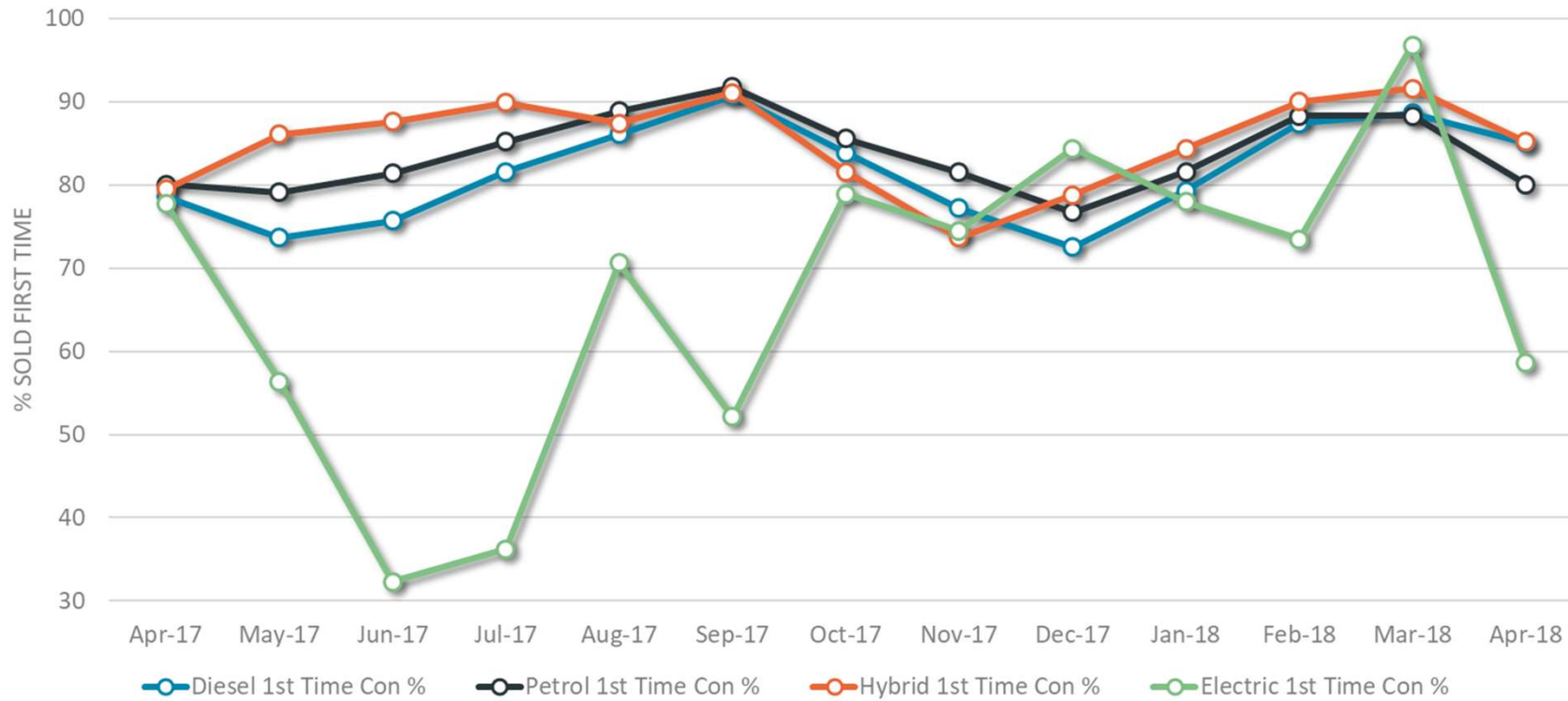
1st Time Conversion % Fuel Split (Fleet Profile)



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Wholesale market

1st Time Conversion % Fuel Split (Fleet Profile)



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Thank You

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