

VRA ANNUAL SEMINAR SPONSORED BY AUTOCHAT			
2024 Automotive Summit			
Wednesday 27 November - The Slate, University of Warwick			
TIMETABLE			
08:15:00		Open for delegate arrival	
09:30:00		Welcome and VRA seminar overview	Philip Nothard, chair, VRA
09:35:00		Sponsor welcome	Maarten Bekkers, founder and CEO, Autochat
09:40:00		Diversity and wellbeing update	Olivia Mills, chair Diversity and Well-being sub-committee
MACROECONOMIC AND MARKET ANALYSIS			
09:50:00		The UK economic outlook for 2025	Graeme Chaplin, agent for the West Midlands and Oxfordshire, Bank of England
10:10:00		Interview - Graeme Chaplin	
10:15:00		The automotive sector in 2025 and beyond	David Bailey, academic economist at Birmingham Business School
10:35:00		Panel discussion - The picture for manufacturers and dealers	David Bailey, Lee Swinerd, director, Interpath Advisory, Craig Ford, Motability Operations
10:50:00		Legal update on Discretionary Commission Arrangements and more	Jon Butler, VRA counsel and partner, Geldards
11:05:00		Soapbox #1 - How organised vehicle crime operates in the UK	Mark Rose, managing director, Tracker
11:10:00			
BREAK			
THE KEY VEHICLE MARKETS			
11:30:00		Used EVs and thinking outside the box, Tesla	Mark Smith, used car lead UK and Ireland, Tesla
11:50:00		Mark Smith - Interview	
11:55:00		The developing EV market and the evolving world of remarketing	Louis Maxwell, senior insight manager and Micha Byrne, performance manager, Auto Trader
12:15:00		What now for ICE vehicles?	Andy Webb, head of sales, Brego
12:35:00		The commercial vehicle market	Derren Martin, director of valuations and Dionne Hanlon, senior editor for commercial vehicles and motorcycles, cap hpi
12:55:00		Panel discussion - The future of valuations	Louis Maxwell, Dionne Hanlon, Rupert Pontin, Andy Webb
13:10:00		Soapbox #2 - Data privacy in motor vehicles	Martin Wilson, managing director, Autotek21
13:15:00			
LUNCH			
AI AND OTHER NEW TECHNOLOGIES - SPONSORED BY JIGCAR			
14:00:00		Session welcome	Elliott Perks, co-founder and CEO, JigCar
14:05:00		Soapbox #3 - Vehicle logistics as a foundation for stock optimisation	Elliott Perks, co-founder and CEO, JigCar
14:10:00		Update on AI and remarketing	Maarten Bekkers, founder and CEO, Autochat
14:30:00		Where next for battery technologies?	Matthieu Peugeot, sales manager, Aviloo
14:50:00		What's the future of retail?	Danny Minshall, regional retail director, Greenhous
15:10:00		Panel discussion - Technology and motor retail	Elliott, Maarten, Danny, Matthieu
15:25:00		Soapbox #4 - Getting your story in the media	Richard Aucock, director, Motoring Research
WHERE NEXT FOR AUCTIONS?			
15:35:00		Soapbox #5 - Being ethical and charging correctly for operatives	Adele Henry, national business development manager, Approved Valeting
15:40:00		Panel discussion - Where next for auctions?	Stuart Pearson, chief operating officer, BCA, Michael Tomalin, chief executive officer, City Auction Group and PurpleRock; Melissa Seckington, corporate sales development manager; Philip Nothard, insight director, Cox Automotive
16:00:00		Summary and close	Philip Nothard, chair, VRA
16:05:00		Departure	